## Message Text

## CONFIDENTIAL

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INFO OCT-01 AF-10 ARA-10 EA-10 EUR-12 NEA-11 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01 CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05 L-03 LAB-04 NSAE-00 PA-01 CTME-00 AID-05 SS-15 STR-07 ITC-01 TRSE-00 SP-02 SOE-02 OMB-01 DOE-15 NSCE-00 SSO-00 ICAE-00 INRE-00 OIC-02 /153 W

-----118635 081822Z/50

O 081805Z JUN 78 FM AMEMBASSY VIENNA TO SECSTATE WASHDC IMMEDIATE 6716 INFO AMEMBASSY BONN USMISSION GENEVA AMEMBASSY LONDON

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PASS STR STARKET & AGRICULTURE ELECTRONICALLY

LONDON PASS TOM SAYLOR

E.O. 116522 GDS TAGG: EAGG, ETRD, AU MUBJECT AUSTRIAN OILSEED PROGRAM

REF: STATE 144730

1. SUMMARY: FOLLOWING LENGTHY ARTICLE XXII CONSULTATION WITH GOA DELEGATION TODAY, EMBOFFS AND WASHINGTON DELEGATION HAVE CONCLUDED THAT ONLY WAY WE MIGHT PERSUADE GOA TO PULL BACK IN ITS DETERMINATION TO PROCEED WITH OILSEED PROJECT AT THIS JUNCTURE IS THROUGH DIRECT APPROACH BY AMBASSADOR TO FINANCE MINISTER (WHO, TOGETHER WITH AGRICULTURE MINISTER IS KEY FIGURE IN PROCESS). PROPOSED TALKING POINTS FOLLOW. END SUMMARY.

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- 2. IN ARTICLE XXII CONSULTATIONS ON JUNE 8, GOA WAS DISINCLINED TO RECONSIDER PROPOSED OILSEED BILL NOW BEFORE PARLIAMENT. ONLY CHANCE FOR TURNING GOA AROUND AT THIS JUNCTURE IS REPRESENTATION BY AMBASSADOR TO EMPHASIZE BROADER POLITICAL AND ECONOMIC IMPLICATIONS.
- 3. WE PROPOSE THAT AMBASSADOR MAKE FOLLOWING POINTS:

- A) USG DOES NOT QUESTION AUSTRIA'S RIGHT TO DEVELOP OILSEED PRODUCTION PROGRAM, OR ENCOURAGE CLIMATE FOR PROCESSING INDUSTRY SO LONG AS THE BURDEN OF ADJUSTMENT IS NOT TRANSFERRED TO THIRD COUNTRIES. THE DRAFT BILL CLEARLY PASSES THE BURDEN OF PRODUCING REVENUE TO FINANCE STRUCTURAL REFORM TO CURRENT DIRECT AND INDIRECT SUPPLIERS OF OILSEED PRODUCTS, PRIMARILY SOYBEAN MEAL IN WHICH THE US HAS A PRIMARY INTEREST.

  B) MOREOVER, THE BILL IN OUR VIEW HAS THE EFFECT OF IMPAIRING IMPORTANT GATT CONCESSIONS MADE TO THE US, AND WOULD LEAVE US NO ALTERNATIVE BUT TO WITHDRAW CONCESSIONS OF EQUAL VALUE THUS ADVERSELY AFFECTING EXPORTS OF OTHER AUSTRIAN PRODUCTS
  - -- PROPOSED TAXES ARE IN EFFECT IMPORT DUTIES AIMED AT US EXPORTS OF SOYBEAN PRODUCTS;
  - -- IF BILL IS LEGISLATED, USG WILL IMMED-IATELY INVOKE ARTICLE XXIII OF THE GATT:
- -- HEAVY PRESSURES WILL BE EXERTED IN THE
  US FOR THE IMMEDIATE WITHDRAWAL OF
  CONCESSIONS. POSSIBLE WITHDRAWAL
  ITEMS WOULD BE HEAVY INDUSTRIAL
  EQUIPMENT SUCH AS CRANES, AND MAN-MADE
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FIBERS.

- C) THE PROPOSED BILL ALSO WOULD PRESENT OTHER SERIOUS RISKS TO AUSTRIAN TRADE INTERESTS.
  - -- IT COULD RESULT IN RETALIATION AGAINST AUSTRIA'S EXPORTS BY OTHER COUNTRIES SUCH AS THE FEDERAL REPUBLIC, AND IN AREAS OTHER THAN AGRICULTURE.
  - -- TO THE EXTENT THE PROGRAM CURTAILS LOW
    COST FEED INGREDIENTS (I.E. SOYBEAN
    MEAL) AUSTRIA MAY WELL DISCOVER ITS EXPORTS
    OF CERTAIN AGRICULTURAL PRODUCTS ARE NO
    LONGER COMPETITIVE ON WORLD MARKETS.
- 4. WHEN IT CONSIDERED THE BILL YESTERDAY, THE BUDGET AND FINANCE COMMITTEE DID NOT APPROVE THE MEASURE. RATHER, IT ESTABLISHED A SPECIAL SUB-COMMISSION TO STUDY IT. THE CHAIRMAN OF THE GOA DELEGATION, HOWEVER, REPEATEDLY STRESSED THE GOA'S STRONG HOPE THAT PARLIAMENT WOULD APPROVE THE MEASURE SO THAT IT COULD ENTER

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